

NEW HOPE BOROUGH COUNCIL  
 BUCKS COUNTY, PENNSYLVANIA  
 - - -  
 COUNCIL WORKSHOP - OCTOBER 2022  
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NEW HOPE BOROUGH COMMUNITY ROOM  
 123 NEW STREET  
 NEW HOPE, PENNSYLVANIA 18938  
 - - -

MONDAY, OCTOBER 3, 2022

COMMENCING AT 4:00 P.M.

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BOARD MEMBERS PRESENT:

CONNIE GERING - PRESIDENT  
 LAURIE McHUGH - VICE-PRESIDENT  
 TINA RETTIG  
 DANIEL DOUGHERTY  
 KEN MAISEL  
 LOUISE FEDER  
 PETER MEYER  
 - - -

ALSO PRESENT:

LAWRENCE KELLER - BOROUGH MAYOR  
 PETER GRAY - BOROUGH MANAGER  
 MICHELE FOUNTAIN - BOROUGH ENGINEER  
 MICHAEL CUMMINGS - CHIEF OF POLICE  
 MATTHEW DECKER - AUDIO TECHNICIAN

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 PRESIDENT GERING: I would like to call  
 the meeting to order.  
 Pete, if you can take roll, please.  
 MR. GRAY: Certainly.  
 Ms. McHugh?  
 MS. McHUGH: Here.  
 MR. GRAY: Ms. Rettig?  
 MS. RETTIG: Here.  
 MR. GRAY: Ms. Feder?  
 MS. FEDER: Here.  
 MR. GRAY: Mr. Dougherty?  
 MR. DOUGHERTY: Here.  
 MR. GRAY: Mr. Maisel?  
 MR. MAISEL: Here.  
 MR. GRAY: Mr. Meyer?  
 MR. MEYER: Here.  
 MR. GRAY: Mayor Keller?  
 MAYOR KELLER: Here.  
 MR. GRAY: Ms. Gering?  
 PRESIDENT GERING: Here.  
 And Matt, how many people are online today?  
 MR. DECKER: Four -- five.  
 PRESIDENT GERING: There are five people  
 online. Thank you so we can have a record.

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This is a workshop meeting, we do not vote.  
 It is just presentations and it is really a pleasure to  
 see all of these faces at one of our workshop meetings.  
 First on the agenda is the Free Library of  
 New Hope. Is the representative here?  
 If you can identify yourself for the court  
 stenographer and speak into the microphone, please.  
 MR. BRINDLEY: Doug Brindley. President of  
 the Board of Trustees of the Library.  
 Shall we?  
 PRESIDENT GERING: Yes, please.  
 MR. BRINDLEY: Thank you again for this  
 opportunity. I was here in January and I think that was  
 the last time. What you will notice is there is a lot of  
 similarities in our operational progress this year, to  
 date, compared to the full year last year. And that is  
 also how we do it at the library, everything is pretty  
 much managed very tightly to our forecast and our  
 budgeting.  
 There are typically not big surprises,  
 although this year the same surprise that everybody else  
 has gotten, inflation and things like that have impacted  
 us somewhat. But the team at the library, the director  
 are doing a great job.

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1  
2 Let's just jump right in to the first slide  
3 which is the year to date highlights. I won't dwell on  
4 them all, but if you have any questions or if you have --  
5 you want to ask any questions, send me an e-mail. That  
6 will be fine too.  
7 I mentioned that we were in the process of  
8 doing this in January but we actually implemented it now,  
9 QSEHRA, which is the Qualified Small Employer Health  
10 Arrangement, which fundamentally acts like a -- employees  
11 who set up their spending acts with their employers where  
12 they have money withdrawn from their paychecks and then  
13 they can use that throughout the year, kind of a use it or  
14 lose it during the year to pay any and all out of pocket  
15 medical and dental expenses. The difference here is it is  
16 an IRS advantage plan for small businesses and non-profits  
17 like the library.  
18 So we have three full-time employees, two  
19 part-time principal employees and full-time employees are  
20 eligible. The library is funding that, not the employees.  
21 And we feel like there is opportunity for  
22 further attraction in that area. They have gone several  
23 years without any assistance from the library's budget for  
24 their health and dental and they can use it for premiums,  
25 they can use it for co-pays, out of pocket. It is not --

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1  
2 it is virtually unlimited as long as you can submit a  
3 reasonable receipt for it. That is going well. We would  
4 like to see it go even better in the coming year.  
5 I mentioned in January that we would see  
6 how it worked in 2022 and maybe New Hope would be  
7 interested in joining us. Solebury gave us some seed  
8 money last year and that was very helpful.  
9 The library has been underwriting the rest  
10 of the expense coming out of our regular operating budget.  
11 And so if any one is interested in the particulars of that  
12 and the details of that plan, be happy to share those with  
13 you at the time of your choosing.  
14 But it is an IRS advantage plan. It is  
15 intended coming out of -- I say it is intended to close  
16 some of the unintended consequences, loopholes that arose  
17 out of the original Affordable Care Act. There were some  
18 disincentives for otherwise sensible behavior and this is  
19 one opportunity that we have taken to close that.  
20 You may not know but Kanopy, with a K, is a  
21 new service that the library offers to every cardholder  
22 free of charge. So all you have to have is a free library  
23 card to take advantage of this online streaming;  
24 television, movies, like any other commercial streaming  
25 service. The difference is it doesn't cost the cardholder

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1  
2 and we have had a lot of interest in this and a lot of  
3 people are streaming movies from Kanopy using their  
4 library card as the entry key.  
5 It is only available to cardholders. So if  
6 you don't have a card and you want to see what it is  
7 about, you have to come get a library card and that is  
8 part of our devious plan there.  
9 The Friends of the Library are always  
10 raising funds for library -- special library costs and  
11 initiatives. And this year they provided us a grant for  
12 -- to purchase rolling shelves, and you see in this  
13 picture a couple off to the left. Those are examples of  
14 the rolling shelves.  
15 They can be moved around. That room that  
16 those are in can be filled up with the shelves, with the  
17 new ones that we have gotten. At the same time we can  
18 move them out of the way for events for that space to be  
19 used for meetings and so forth.  
20 That is just an example of what the friends  
21 do and their tireless support; primarily with their book  
22 sales and other fundraising initiatives. We did receive a  
23 \$5,000 recovery grant, Bucks County Business Recovery  
24 Grant, which went directly to operations. And we never  
25 miss a chance to submit proposals for grants and

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1  
2 opportunity. That is one that came in this year.  
3 We finished our annual review of our  
4 strategic plan. It had not been updated, despite being  
5 being reviewed on an annual basis for sometime. And state  
6 of the art now, especially for non-profits of our size,  
7 not to build these dense biblical documents that no one  
8 actually reads from start to finish. And if you did read  
9 it, you might get to the end and not be sure what the  
10 ideas were for the future.  
11 They are leaner and they are meant to be  
12 more dynamic responding to situations and circumstances a  
13 little more rapidly than the big strategic plan often does  
14 and also to be reviewed most likely more often than once a  
15 year. If you're interested, it is available on our  
16 website. You can access it by way of the library website.  
17 I will be happy to get you a copy of it.  
18 Pre-pandemic operating conditions; now  
19 although people that wish to wear masks are certainly  
20 encouraged to do so and respected if they do, but all of  
21 our hours and all of our basic operating circumstances are  
22 back to the pre-pandemic condition.  
23 I put this bullet here which is something  
24 that I don't think we get to say very often in public  
25 because in New Hope parking is like Solebury's deer

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1  
2 problem. There is never enough and everybody wants more.  
3 But it is very important that what the Council does, what  
4 the Borough does, in supplying the library with close in  
5 parking spaces as a donation for our patrons during  
6 library hours. And if we don't say it enough doesn't mean  
7 we aren't grateful for that. And I don't know what we  
8 would do if we didn't have that so I thank you all and I  
9 will continue to cherish that.

10 Now the next couple of slides are  
11 statistical in nature just to give you an update, and if  
12 you put them one over the other from the same or similar  
13 slides that I presented to you in January, you would see  
14 broad similarities except on this slide.

15 In 2022 we are beginning to see the coming  
16 out of the pandemic-like behavior patterns and you you can  
17 see in 2020 the true orange bars on this chart, everything  
18 fell off the table obviously.

19 First of all we were closed for a while.  
20 And second of all, people stopped going out period. But  
21 what we have seen is an increase, a modest increase in  
22 return in 2021 and this year even more. A big difference  
23 is that we -- people learned to use our online resources,  
24 our E-resources during the pandemic and a lot of people  
25 feel like they don't need to come back to the library

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1  
2 through the pandemic the same as every one else was  
3 struggling to do.

4 This profile of donor contributions is very  
5 similar to last year and the year before. This is what we  
6 budget for. These are the things that make us go and it  
7 is enough given our expense program to make ends meet.

8 So looking at expenses, the only  
9 significant change is that at the beginning of this year  
10 we came up on our three-year audit period. We did have  
11 additional expenses in bookkeeping, accounting and legal  
12 for a formal three-year audit.

13 Every year our books are reviewed. Every  
14 three years we get a complete audit and there were a few  
15 issues of substance that we have discussed and everything  
16 seems fine. And I would expect that wedge of that pie to  
17 go absolutely down next year because -- just because it is  
18 out of the three-year cycle.

19 Like everybody else, our biggest expense is  
20 payroll. Okay. It will continue to be payroll. It will  
21 always be payroll. And as you can see though, we are not  
22 spending vast sums on other things. We are making it  
23 work.

24 We have our subscriptions with the Bucks  
25 County Library Group and we receive some resources from

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1 physically any more.  
2 Those resources are still available and we  
3 track them the best we can with our E-circulation and it  
4 is substantially higher now than it was prior to the  
5 pandemic. I expect that will always be there, I don't  
6 believe there is any going back from there.

7 However in-person interaction with the  
8 library, transactions with our cardholders and others is  
9 increasing and coming -- approaching normal levels  
10 especially when you adjust to the fact that many people  
11 are using E-resources.

12 The year to date revenue is a very similar  
13 picture to 2021. We had very good fundraising. People  
14 were very, very generous in 2021, beginning really in late  
15 2020 and I think people were cooped up, they were  
16 frustrated and they saw the library as something that they  
17 like and they wanted to help. And all through last year  
18 we had unusual high activity for donations from the  
19 general public responding to our spring/fall appeals and  
20 other gifts, just outright gifts.

21 I don't think it is reasonable to think  
22 that will be continued forever. We are beginning to see a  
23 leveling of that number, which is just one of those things  
24 but if you think about it, it did help get the library

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1 them, intellectual resources and assistance with  
2 consulting and so forth but we have the type of -- and  
3 that is how we handle it. It has become our norm. And I  
4 would think we wouldn't want a library -- a public library  
5 anyway, to be spending vast sums on new things every year.  
6 That is just not the kind of operation we have.

7 Budget versus actual --  
8 PRESIDENT GERING: Sorry, guys. I forgot  
9 to shut it off. Sorry.

10 MR. BRINDLEY: Budget versus actual. This  
11 is where we see modest effective inflation year to date by  
12 the end of July and where our expenses are slightly higher  
13 than budgeted but as you can see, our revenues are  
14 slightly higher. The annual cycle, we get most of our  
15 revenue in the first half of the year, it is just how it  
16 works, that goes through the fund that New Hope supplies  
17 us and all of the others. But our expenses are spread out  
18 through the year.

19 So year to date through the end of July, we  
20 had slightly more expenses, substantially more revenue and  
21 we will make that work for the rest of the year.

22 Fundraising income, again a little bit of a  
23 hangover from last year. We have residual monies coming  
24 in early in the year. The spring appeal was successful

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1  
2 but it was a little more typical of past years. Okay.  
3 You may have heard and you if you haven't,  
4 I will say it, the Spelling Bee is coming up this Friday.  
5 And the second bullet there really sums it up for me, it  
6 is an opportunity for people to inflict public shame and  
7 humiliation on themselves. And we had -- I believe we had  
8 20 teams sign up before we could blink; whereas in the  
9 previous two years where we thought we might having a  
10 Spelling Bee and ended up not having one, it was hard to  
11 find teams for I guess sensible reasons.  
12 However this year we got 20 in the blink of  
13 an eye by the late spring and so 20 is pretty much what we  
14 can handle on an evening without it going into the wee  
15 hours. And I admire them, I respect their willingness to  
16 subject themselves to bad spelling mistakes and things  
17 like that.  
18 What we have seen before is some teams last  
19 and some teams don't. This Friday -- there is no charge  
20 for admission and it is -- we expect it to be a good  
21 fundraising for us. We do not necessarily balance our  
22 budget with this.  
23 This is just one of those add-ins and we  
24 have had a tremendous community outpouring this year.  
25 Maybe because we weren't able to have it the last two

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1 support the library.  
2 By -- I mentioned this in January, I  
3 mentioned this to you today as an offer without conditions  
4 or pretext, but we are talking to Solebury about a  
5 services agreement where we ask you for a formal agreement  
6 between the library supplying certain services -- these  
7 would be the services you expect of a library, so it is  
8 not as if there is anything radical that would be  
9 suggested.  
10 The idea of what the library does is a way  
11 to document for your benefit, for your constituents'  
12 benefit, and incidentally those are our constituents too,  
13 for the general benefit to know what we are doing, what we  
14 plan to do and what our obligations are for the funds you  
15 provide us. That is for New Hope and Solebury as well.  
16 So if you would be interested in that as a  
17 future project without as I said, making it into more than  
18 it is but it is a way to point to what do you get. And  
19 you know, periodic opportunity to say we would like to get  
20 this too. That kind of thing.  
21 So I would suggest that -- to conclude,  
22 that to help us complete the loop on the QSEHRA plan, I am  
23 asking both Solebury and New Hope to help us partner with  
24 us for our employees. None of that money goes to  
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1 years.  
2 McCaffrey's, Penn Community Bank and  
3 Addison Wolfe have come forward as major sponsors. Mayor  
4 Keller is one of the judges, not for the first time, and  
5 it is enjoyable for many to watch. The judges have the  
6 self-satisfaction that they don't have to submit  
7 themselves -- you can act like you know how every words is  
8 spelled and you do the job and so we thank you for that.  
9 I thank you for your help but you know it  
10 is never too late to sponsor a team. I will leave it at  
11 that. You can go by the library, pick out a team you know  
12 and sponsor them.  
13 As I said, we don't budget big numbers for  
14 this. The previous two spelling bees in 2018 and '19, we  
15 did have a bigger response than we expected. And I think  
16 this year, as before we have managed expectations.  
17 The next one is the last slide. I  
18 mentioned inflation, I will not hammer on that. Everybody  
19 has the same problem, it just affects certain businesses  
20 more than others. I would not say that ours is any more  
21 severe than any one else. We are managing.  
22 Donor support as I suggested, we had a bump  
23 during the pandemic and we were beginning to see a  
24 settling. We hope our traditional donors will continue to  
25

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1 operations, it goes directly to fund the reimbursement  
2 account for the employees. As I said, they went a number  
3 of years without any. The library felt they didn't just  
4 have the budget but the current board is committed to  
5 making that happen.  
6 And if you're interested in partnering with  
7 us, approximately \$10,000 for the next year, 2023, would  
8 make a tremendous difference and we would make sure that  
9 it goes to that program before it goes to anything else.  
10 And with that, that is a rapid update on  
11 operations for this year through July. Nothing much is  
12 any different in the last couple of months and you will  
13 see a picture at the end of the year that will very  
14 strongly resemble the one you saw last year because we are  
15 managing to our forecast and our forecast changes only  
16 slightly from year to year.  
17 And the library is very much open and  
18 alive. So thank you. Again I will thank you again for  
19 the partnership and for the help you have given us on that  
20 over the years. Parking, at this point that doesn't get  
21 put out more than it does, but certainly we all feel that  
22 way.  
23 If you have any questions, I will be happy  
24 to take them or you can send me an e-mail. It is entirely  
25

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1  
2 up to you.

3 PRESIDENT GERING: Thank you very much.

4 Any comments or questions from Council?

5 MS. RETTIG: No. Just thank you, Doug.

6 That is a very good, informative, helpful presentation you  
7 put together.

8 MS. McHUGH: What Tina said, very thorough.  
9 Thank you. We appreciate it. It is nice to see.

10 MS. FEDER: I will see you on Friday, I am  
11 on the Queen Bees. I will be horribly humiliated.

12 MR. BRINDLEY: Take some Advil before,  
13 there will be some hammers coming at you with these words.

14 PRESIDENT GERING: Thank you very much.  
15 Next on the agenda is sketch plan review  
16 for The Landing.

17 Do we have representatives here? Of  
18 course. I see all of these faces. Of course I do.

19 MR. COHEN: Thank you, Borough Council. My  
20 name is Paul Cohen, I represent Landmark Developers, the  
21 applicants before you this afternoon. I'm not going to  
22 spend too much time chatting with you, my client Frank  
23 Cretella is here. I think you all know him very well. He  
24 will give you a little bit of a rundown of what is being  
25 proposed with the project.

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1  
2 So you know, also with us today we have  
3 the project architect, Jeffrey Fleisher, our historian  
4 preservationist, Peter Primavera and our engineer, Brian  
5 Murphy.

6 I hope to try to give you a concise  
7 presentation as possible and open it to you for questions  
8 and I think we have all bases covered to address that.

9 Just so you know, the sketch plan  
10 submission went in, we received review letters from your  
11 zoning officer and engineers. As this is a sketch plan,  
12 our intention is not to go through those letters.

13 Obviously those are all issues we understand have to be  
14 addressed but anything that you do have concerns about,  
15 certainly let us know and we will try to address that this  
16 afternoon.

17 I will let Frank take it from here to  
18 describe what is being proposed, then Mr. Fleisher can get  
19 a little bit more into detail about the plans. I believe  
20 we do have some -- our submission up on the computer for  
21 presentation to the Board.

22 MR. CRETELLA: Hi, everybody. Thank you  
23 for having -- Frank Cretella, C-R-E-T-E-L-L-A.

24 I just wanted to start with a brief history  
25 on this. When we first came out with our plan it was an

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1  
2 industrial building. What we thought would be at that  
3 time -- we thought that it would be more appropriate being  
4 on the water and it was also a building that was in the  
5 shape of a Z that kind of followed the lot lines so the  
6 appearance was very long because of that Z shape, you know  
7 when you look across the river.

8 We then were given some advice to make it a  
9 residential structure and we took a few stabs at that.

10 The one was we copied a lot of the vernacular fronts from  
11 George Michaels' homes and those going down. That really  
12 didn't go anywhere.

13 Brought in somebody to consult with us who  
14 was an architect that I worked with previously, who did  
15 the Ryland Inn and he came up with what I thought was very  
16 interesting. He broke it up into three buildings but  
17 there were three, you know very heavy mansions, something  
18 that you would see more in Morristown. So we kind of  
19 scrapped that.

20 But what we did get out of that whole  
21 presentation was that if we kept everything linear inside  
22 of following the property line, the whole appearance was a  
23 lot better. And the fact that we broke it up -- the first  
24 building that was industrial was one long building. The  
25 fact that we broke it up to separate structures -- just

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1  
2 the perception of it was more in keeping with the town.

3 Next we came up with plans to really pick  
4 up the architecture, the influences in town and we did --  
5 and one of the buildings was kind of like a replica of the  
6 mansion. We thought that you can't really replicate that  
7 building, it just wouldn't be right. So we came up with  
8 this latest plan. Are we going to be able to --

9 MR. DECKER: Trying to figure it out right  
10 now.

11 MR. CRETELLA: I will keep talking. The  
12 plan is basically five structures, structures that you  
13 would see anywhere throughout the town. There is a page  
14 in our proposal that shows where some of the influences  
15 come from for those five structures.

16 The use is going to be 44 hotel rooms, a  
17 deck, an amenity deck with a pool and a 120 seat  
18 restaurant. The other thing that I thought was cool, two  
19 historic buildings are part of what we have and one is the  
20 Jimmy Martin building, where we are taking down what was  
21 added to the back, I don't know when, maybe in the '70s,  
22 and taking that down for parking.

23 But we are keeping the Jimmy Martin house,  
24 going to restore it and then the home that is part of The  
25 Landing, the one that you look straight down in Main

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1  
 2 Street and see, we are going to renovate that and  
 3 reposition it. And we are going to take both of those  
 4 homes and make them artisan residences. We just think it  
 5 is a good way to utilize those buildings, to just add  
 6 another reason to come to New Hope.  
 7 You know, artists will be allowed to stay  
 8 there for free for a period of three, four months and be  
 9 able to display their work on the ground floor. You know,  
 10 we will couple this -- and maybe we won't even manage it,  
 11 maybe some other organization will manage it. But we  
 12 would do, you know art shows when they first come to town  
 13 to kind of introduce it to everybody in town. And if we  
 14 can do three to four artists a year, that would be great  
 15 but that is three to four artists in each of the  
 16 buildings. So I think that is a great program in -- to  
 17 use historic spaces and bring some new talent in.  
 18 I don't know what else to tell you without  
 19 having the picture to point to. But if anybody has any  
 20 questions, you guys have the form.  
 21 MR. MAISEL: It is a big audience here, it  
 22 is a shame to not have some of the renderings.  
 23 MS. FEDER: Is there any way to pull up  
 24 that portion of the project packet so we can see --  
 25 MR. DECKER: It just froze.

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1  
 2 MS. FEDER: From the other computer?  
 3 MR. GRAY: We have copies that we will give  
 4 to the public.  
 5 MR. CRETELLA: So the other thing too that  
 6 I think is important, we plan to activate the waterway,  
 7 put in a public walkway in front of the building. We had  
 8 it where you access that public walkway through the front  
 9 entrance of The Landing and we plan on if -- and we have  
 10 been working with the DEP putting in three docks. There  
 11 is two there now, we want to add a third and we are  
 12 looking to work with the fire department and they are  
 13 going to put their boat there, which will be very helpful  
 14 with speeding up response time for them to service.  
 15 The property has a long history of being of  
 16 support of the fire department. We want to continue that.  
 17 Parking, we have created more parking. If you look at the  
 18 number of seats that were there prior and now the reduced  
 19 number of seats in the rooms, technically there is a gain  
 20 you know. And then also the seating for -- the parking  
 21 for the hotel, a little less stressful on those peak days.  
 22 And our whole plan with everything that we  
 23 are doing in town is to not do more business on the  
 24 weekends but give people a reason to come during the week  
 25 and I think the hotels have proven that. I mean we can

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1  
 2 see it ourselves with the Logan Inn, what is happening and  
 3 the businesses prefer it.  
 4 Go to the next page. Yeah, this just gives  
 5 you a rundown on what it is like now from the water. You  
 6 see the Playhouse on one side and then you see the dotted  
 7 line is the site now.  
 8 What is the next one? It is some aerials  
 9 and front-ons of what is there today. I don't think much  
 10 has changed since then, since when the photo was taken.  
 11 The bridge is really to me -- the image from the -- of the  
 12 bridge from the property is what makes this site so --  
 13 MR. DOUGHERTY: What was that?  
 14 MR. CRETELLA: The image of the bridge from  
 15 the property is what really to me, that is a landmark kind  
 16 of vision right there.  
 17 MR. DOUGHERTY: Those are the two existing  
 18 docks, you mentioned those two.  
 19 MR. CRETELLA: Yeah, that is one dock --  
 20 no, you see the both. Yeah. One and one.  
 21 What is the next page? This is kind of  
 22 existing conditions. You can go through that.  
 23 What is next? So this starts to pick up  
 24 where we got some of the design cues from some of the  
 25 buildings. I think the next page too. Let's go. This is

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1  
 2 the site plan of what it is today.  
 3 Let's go to the next. So this is what we  
 4 are proposing. You won't see any of this parking except  
 5 for the portion that is behind the Jimmy Martin house.  
 6 The rest of it would be ground level and then there will  
 7 be a deck above that with the structure.  
 8 The parking behind Jimmy Martin's will be  
 9 shielded from the roadway by a wall so kind of clean up  
 10 that whole side image. Jimmy Martin's house will be an  
 11 artisan residence.  
 12 Go back. If you see up front the historic  
 13 house, that is the relocated house, that is part right now  
 14 of the head-on view of The Landing and the barn was behind  
 15 -- all the way behind Jimmy Martin gets relocated there.  
 16 MR. DOUGHERTY: Frank, the relocated  
 17 historic house, where is that house today? Which one is  
 18 that today?  
 19 MR. CRETELLA: So if we go -- let's go back  
 20 a few pages, you will see the head-on view. One more. So  
 21 you see --  
 22 MR. DOUGHERTY: It is the front bar of The  
 23 Landing?  
 24 MR. CRETELLA: Yes.  
 25 MR. DOUGHERTY: Related to bars I will

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1 figure it out.

2 MR. CRETELLA: Yeah, so that is it. Let's

3 go to the page after the one we were on. This starts to

4 give you floor plates. Let's go to the next floor plate.

5 Next one. This is -- just shows you the roof, it is a

6 conceptual aerial.

7 These are all of the calculations that

8 zoning and stuff has gone through. Gave us comments.

9 Okay. Here we go. So this is the proposed elevation to

10 the street, the top one. And obviously there is homes in

11 front of it. We wanted to give us the full view. There

12 is something in here that shows the other homes so this is

13 not generally really visible, you look at once it is in

14 between the homes. We pulled out -- we have some that

15 also have trees, we pulled that out but then the one below

16 that is what you would see from the water.

17 No, go back. The one below, yeah, that one

18 is what you would see from the water. You can see it

19 represents, you know five structures. To the right, those

20 three structures a lot of what you would see right on

21 Mechanic Street. The middle one is very much -- you see a

22 lot of that throughout Bucks County. That is a little bit

23 more like Parry Mansion. And the end one, that structure

24 kind of picks up some design features I would say from

25

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1 MR. CRETELLA: What is next? So yeah, this

2 is again the front elevation and then below you see with

3 the houses.

4 What is next? And that is the image

5 showing it -- what we are proposing into the image from

6 the bridge. Is this taken from the other side, from

7 Lambertville?

8 PRESIDENT GERING: Frank, I have a

9 question. Your designs have come a long way so I have to

10 compliment you. I had a lot to say on the last one. But

11 my -- I guess a -- how tall will those buildings be? I

12 know you're in a flood zone and you need to raise them and

13 I know that Jimmy Martin's house is 39 feet so I guess my

14 question is what is going to be the height of these

15 buildings after you raise them on there?

16 MR. CRETELLA: So I was hoping not to raise

17 them and I was hoping -- because I just think that like if

18 you raise the historic structures, it loses something. It

19 is a different building. You know, now you have a porch

20 going up so I am hoping not to raise them and the

21 structure that we are doing -- the majority of it is

22 parking on the ground level and then the deck.

23 The section that isn't is the restaurant

24 and we are going to try to wet flood proof is something

25

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1 Oldstone, from the Starbucks building. What is the name

2 of that? I forget. There is a name for that. But that

3 building --

4 MR. DOUGHERTY: The far building on the

5 left?

6 MR. CRETELLA: Yeah, the far building on

7 the left. And then you can see that we are showing steps

8 down from the existing pocket park that is there. That

9 all leads to the public walkway. That runs in front and

10 then goes back up on the PNC side to connect to the

11 walkway.

12 What is next? That is a side elevation

13 from Randolph Street. You can see the stone wall blocking

14 the parking that is -- and that is behind the Jimmy Martin

15 house. You see the Jimmy Martin house, that barn, that

16 red barn is all the way back toward the front entrance so

17 it is a little deceiving, you see the red barn there but

18 that is back in the site plan where I showed you.

19 And then below that is the PNC side. This

20 is what you would see from their parking lot, PNC. And if

21 you see the green house to the left of the brick

22 structure, that is the relocated Landing bar house.

23 PRESIDENT GERING: Can you let him finish

24 and then we will ask questions?

25

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1 that we have done before and have gotten approval from DEP

2 before so that you know -- and how do you do that? The

3 restaurant equipment is all quick disconnects on wheels,

4 moves out. The construction is all, you know masonry

5 walls, cement board, tile. You build it so the water can

6 come in and out.

7 PRESIDENT GERING: Again I guess the

8 question is --

9 MR. CRETELLA: The height.

10 PRESIDENT GERING: The height. I am a

11 stickler.

12 MR. CRETELLA: There is something that

13 shows the height. Let's see. Do you know where that is,

14 Jeff? I got it here. It is actually on the proposed

15 front elevation, page 12. The highest building -- right

16 there. So the highest building, if you look at the top

17 image, this is facing now Main Street, the highest

18 building is the one to the right, the brick building which

19 is 40 feet and that is the tallest building out of them.

20 And that 40 feet -- the reason why we put

21 it at that end -- the reason why the roof is high is not

22 that we are grabbing more space, it is really for the

23 architectural interest on the roofs. The building -- the

24 Starbucks building is actually taller than that building.

25

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- 1  
2 So we thought contextually it is better to have it on that  
3 side.  
4 Again the next building, the Parry is how  
5 tall? The one that --  
6 MR. FLEISHER: That is 38.  
7 MR. CRETELLA: That is 38. Again the zone  
8 is 35. But you know the top of that is for no other  
9 reason than to give architectural interest.  
10 MS. RETTIG: Is it 40 feet to the flat  
11 part of the roof, to the peak, to the top?  
12 MR. CRETELLA: It is 40 feet to the way the  
13 zoning calculates it.  
14 MS. RETTIG: You have a flat part of the  
15 roof where the chimney comes from, you have a peaked part  
16 of the roof, then you have a cupula up there.  
17 MR. FLEISHER: It is to the peak, the mean  
18 height of the peak.  
19 MR. DOUGHERTY: The average, that means the  
20 average of the peak of the cupula and the chimney.  
21 MR. CRETELLA: I don't think it --  
22 MR. FLEISHER: No, we don't count the  
23 cupula.  
24 PRESIDENT GERING: How tall will it be  
25 when you do count that?

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- 1  
2 MR. FLEISHER: That will be an additional  
3 eight feet, I believe.  
4 MS. RETTIG: So you're talking closer to  
5 50 feet than 40 feet?  
6 MR. FLEISHER: To the cupula.  
7 MS. RETTIG: Yes, that is part of it.  
8 MR. CRETELLA: Tina, that is not how you  
9 calculate for both but that is 50.  
10 MS. RETTIG: I understand that but by the  
11 time it is all said and done, there will be structure --  
12 MR. CRETELLA: The cupula --  
13 MS. RETTIG: -- that is closer to 50 feet  
14 than it is to 40 feet.  
15 MR. FLEISHER: It will be no higher than  
16 the bank.  
17 PRESIDENT GERING: Okay. Thank you.  
18 MR. CRETELLA: I mean the cupula could be  
19 removed but it is a nice detail.  
20 MR. MAISEL: The granularity of this --  
21 this will have to go through the whole process and  
22 everything. So to talk about it -- and it is just only a  
23 concern from a standpoint of making sure that whatever we  
24 have to say as a Council is not necessarily you know, a  
25 rubber stamp that this is looking good the way it is

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- 1  
2 because we have HARB to go through it, you have to go  
3 through zoning and it has to go through a million  
4 different things. I am not even going to address that  
5 part of it.  
6 What I would like to address is a big  
7 concern of mine is the circulation. That doesn't seem to  
8 be addressed in any of the materials that I have seen at  
9 this point. You know, how you can get 40 you know rooms  
10 worth of people with cars that have to go in there and all  
11 of the help down Randolph Street where there is -- right  
12 now there is public parking on one side of the street and  
13 I unfortunately hear on a -- actually on a daily basis,  
14 the backing up of a garbage truck on a daily basis. Just  
15 one garbage truck coming through there on a daily basis.  
16 And how this whole circulation will really work with  
17 really only one way in and one way out so there -- so that  
18 is something I haven't seen.  
19 MR. CRETELLA: Absolutely.  
20 MR. MAISEL: In my documentation at least.  
21 MR. CRETELLA: I can talk to that. I think  
22 there is one sketch that -- it doesn't have traffic  
23 circulation, but you do have that. So the way we envision  
24 it, the majority of the business like now, comes in  
25 through the front door; where they are parking, really

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- 1  
2 don't know.  
3 The secondary means of people coming to the  
4 restaurant now is into Randolph Street in that back  
5 property and that is a lot -- you know you have turn time  
6 of two hours say so it is a lot of traffic in and out, in  
7 and out.  
8 What we are proposing is that with the  
9 hotel, that traffic comes in and stays so there is less in  
10 and out. The only thing that we may do is if we valet is  
11 to maximize the number of cars that we can put there or  
12 maybe even take the overnight guests away to another lot.  
13 The reason why I say the overnight guests,  
14 it really works easy because they are not coming back  
15 until the next morning. We don't bring those cars back  
16 until that morning or late at night so there is really no  
17 traffic.  
18 So it is in and out, truck traffic will  
19 come in the same way. The only difference would be there  
20 they would be under the building when they are loading and  
21 unloading and taking garbage out and the whole bit so you  
22 will not have that where they are parking on the side of  
23 the road and on Randolph and bringing out garbage. So it  
24 would be better than the existing situation because, you  
25 know we are creating a longer drive in.

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1 MS. FEDER: Mr. Cretella, just to -- I'm
2 sorry.
3 MR. MAISEL: Just one follow-up and then --
4 because I think this situation cannot be underscored any
5 more than because the -- with parking that exists on
6 Randolph Street and you know, Waste Management truck
7 coming, you literally -- if somebody wants to make a right
8 to come in, which is very likely to happen, there is just
9 no way to navigate that. There is just no way out.
10 So I mean you can even go so far as to
11 maybe there should be a consideration of eliminating
12 street parking, that as a possible remedy for that.
13 MR. CRETELLA: Ken, I agree with you. So I
14 was out there with George Michaels and his complaint is
15 that trucks that do deliveries to all of the retail stores
16 that park on Randolph and then with a hand truck do all of
17 their deliveries.
18 In looking at it, there is no parking signs
19 up right now on both sides of the street. I don't know
20 whether they are official or not; no parking, only striped
21 parking and the only place where there is no sign for
22 parking. I am not saying that people don't park there --
23 I think it is one or two spots right at the top road.
24 MR. DOUGHERTY: One spot.

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1 If we are looking at all of the -- how many
2 spots is -- it is 34 spots that are planned back there --
3 or excuse me, 43. Excuse me. I am concerned about trash
4 going in and out. I am concerned about deliveries. I
5 understand the intent to have the parking being for
6 overnight hotel guests. I think that is a hard thing for
7 us to take into consideration, someone would go and not
8 use their car and stay for a number of dates. I think in
9 practice we haven't seen that in town just in terms of the
10 many hotels who do have parking.
11 I am extremely concerned about valet
12 parking trying to navigate that street as well as people
13 coming in to park for the weekend or for however long they
14 are staying in the hotel as well as garbage and
15 deliveries.
16 I walked the parking lot today just to
17 double check how many dumpsters and right now for just the
18 restaurant, and I know that that is just The Landing and
19 Fred's is closed, there are four dumpsters that are being
20 dealt with just on the side of the property as it is now.
21 So if it grew to a hotel that has 44 rooms,
22 43 spots; however many deliveries for that, however many
23 special parking arrangements. And additionally, keeping
24 in mind that you are hoping to have pedestrians access the
25

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1 MR. CRETELLA: One spot. Everything else
2 is marked no parking. I just don't know if those signs
3 are really efficient but I think it should be. I don't
4 think there should be any parking there.
5 MS. FEDER: I would like to piggyback on
6 Ken's comment, if that is okay.
7 PRESIDENT GERING: Go ahead.
8 MSA. FEDER: Thank you for these plans,
9 they are very clear. It has been very helpful and easy to
10 understand the scope and scale of the project.
11 Like Ken, the traffic in and out on East
12 Randolph, I have several concerns about this version of
13 the design, but the traffic is my primary one and the
14 parking.
15 I am very familiar with this street, I
16 regularly walk down there with two small kids and watching
17 any number of trucks try to navigate what is maybe the
18 smallest street in the Borough in terms of length. And
19 even if we did eliminate the one parking spot, it is
20 extraordinarily narrow.
21 I watched as early as this week two
22 different trucks just try to come in and out of The
23 Landing and they almost collided and that was with no
24 traffic in the middle of a weekday.

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1 park and whatever the public dock situation is, I think
2 that is a recipe for problems, an ongoing one, especially
3 since there is no light at that intersection. And as we
4 all know, Main Street is a challenge to navigate on busy
5 weekends.
6 So trying to imagine the burden it would
7 put on the traffic patterns in town, especially since this
8 half of Main Street -- I know that you know, is primarily
9 residential going from Randolph Street continuing
10 northward. So to put this burden of traffic on this site
11 is an extreme concern to me.
12 I can see the pedestrian circulation that
13 you have outlined where the hope is that folks will walk
14 down what is the main path now, walk closer to PNC and
15 then around. I am not seeing consideration there for how
16 people are accessing from East Randolph Street which right
17 now is the primary way that folks access the river on the
18 north end of town.
19 So even if -- with the -- then that goes
20 into the visible impact of the parking. I understand the
21 wall, but looking in your renderings which are beautiful,
22 even with the wall I can certainly see the parking lot. I
23 can see the cars that are going to be parked there and
24 visually the impact is concerning.

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2 I am also concerned about the amount of  
3 paved surface close to the river, adding to that and  
4 having it be a heavily trafficked area is not something  
5 that I take lightly. I understand that we do already have  
6 the paved lot at PNC next door. I think adding this much  
7 more paved pavement for parking for another sizeable hotel  
8 is a real point of concern for me.

9 MR. CRETELLA: Let me just explain a few of  
10 those things. Remind me if I miss some of them but the  
11 use as a hotel is a lighter use for traffic. The  
12 restaurant size is less than half of what it is today. So  
13 the restaurant creates a lot of traffic. The restaurant  
14 creates a lot of garbage. You will not have anywhere near  
15 the amount of garbage with the hotel and the restaurant  
16 half the size. The garbage --

17 MS. FEDER: Continue.

18 MR. CRETELLA: The garbage -- I saw that  
19 face, I thought you were going to say something.

20 MS. FEDER: I have a terrible poker face.  
21 You will see it.

22 MR. CRETELLA: So the garbage is going to  
23 be picked up inside the building. That will resolve a  
24 problem that people are having now. No parking on the  
25 street, which I am all in favor of, and which is kind of

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2 the engineer answer, but we are not increasing the  
3 impervious. If you look at all of that property behind  
4 Jimmy Martin's house, that property is all gravel.  
5 Technically that is impervious as well.

6 MS. FEDER: How many parking spots are  
7 there currently?

8 MR. CRETELLA: I would have to check but it  
9 is on the chart that you got.

10 MS. FEDER: It is significantly smaller  
11 and I understand what you are saying about the --

12 MR. CRETELLA: There is a difference  
13 between creating parking and creating impervious. I am  
14 just better utilizing the site. You know what I am  
15 saying, just because I have more parking doesn't mean I am  
16 increasing its impervious.

17 MS. FEDER: I am talking about the water  
18 flow in the river, I know this is something that we can  
19 talk about later. That is a sketch plan, I am flagging it  
20 as a serious point of concern.

21 I understand the hope that there would be  
22 less garbage than a restaurant right now. Again, I don't  
23 know that as -- we just don't know.

24 MR. CRETELLA: It is common sense,  
25 wouldn't you say?

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2 what I think George Michael and everybody else is going  
3 for there, is also going to stop cars that are just going  
4 to park on the street creating that narrowness for trucks  
5 going in and out. Our deliveries all happen before  
6 eleven, that is before the town gets crazy. So I think  
7 that is a positive.

8 The garbage is going to be picked up  
9 inside. There will be less garbage because the restaurant  
10 is smaller. There will be less traffic because of the  
11 hotel versus a larger restaurant.

12 The pedestrian paths, you know I would love  
13 to see them access it also through Randolph. To me, I  
14 think giving the public access to the river and giving  
15 these docks to good uses is a positive. I would not want  
16 to restrict any kind of access to the river, if it was up  
17 to me for the public. I just think it is one of the  
18 benefits of New Hope.

19 MS. FEDER: I don't think any one would  
20 fight you on that. I understand where you are coming  
21 from, where it sounds like the garbage will be different.  
22 I will respectfully say that it is hard for me to take  
23 that as a --

24 MR. CRETELLA: Also the pavement, we are  
25 not -- the impervious on this project is -- and I will let

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2 MS. FEDER: I don't know if it is. I  
3 appreciate your interpretation of it.

4 MR. CRETELLA: It is not an interpretation,  
5 it is in 50 years of experience.

6 MS. FEDER: Mr. Cretella, I am just  
7 flagging it. That is a sketch plan, what you're here for  
8 is feedback from us as our concerns. I am telling you as  
9 it relates to page --

10 MR. CRETELLA: So as far as runoff on the  
11 water --

12 MS. FEDER: If I -- we are talking about  
13 the parking lot, I am just outlining my concerns.

14 MR. CRETELLA: Is that what you had said  
15 about runoff of the water? You know, that is handled --  
16 all that is handled with land planning.

17 MS. FEDER: I will continue now. So again  
18 just to summarize, my concerns about the access to the  
19 parking lot is that it sounds like we are going to be  
20 dealing with potentially deliveries coming in and out on a  
21 very narrow street. I will just continue. And I said  
22 that is a concern now. It sounds like it would be a  
23 concern going forward.

24 The number of hotel guests going in and out  
25 and I have concerns about the way pedestrians interact

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1  
2 with it. If there is valet added, that is a huge burden  
3 put on the street. And I am concerned about how that  
4 street impacts traffic flow on North Main. That is just  
5 coming over from the conversation about parking. I am  
6 sure there is more that folks want to talk about.  
7 PRESIDENT GERING: Thank you, Louise. We  
8 have other Council members that have questions.  
9 MS. RETTIG: So I have a couple of things.  
10 First of all, I have a question that is more of a  
11 curiosity question and its been bothering me for a little  
12 while.  
13 I was perusing your website some months ago  
14 and it said coming soon. We haven't had any new plans in  
15 front of us and honestly, I have been stopped by several  
16 constituents here in New Hope when I am out walking my  
17 dog, asking me why did we approve this project.  
18 So given that this is the first time we are  
19 seeing plans and this is literally not coming soon since  
20 nothing has been approved.  
21 MR. CRETELLA: Nothing comes soon in New  
22 Hope.  
23 MS. RETTIG: Why does your website say  
24 coming soon?  
25 MR. CRETELLA: I would have to say that is

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1  
2 marketing and I wouldn't make a big deal out of it. It is  
3 not trying to hurt you in any way or anybody else on  
4 Council. I would just have to say that my team is very  
5 excited about it. The employees that are there now are  
6 very excited about it and I'm sorry if they posted  
7 something that you didn't think was right.  
8 MS. RETTIG: It leads to an implication  
9 that makes people believe that we have approved something  
10 that we have not. So I just -- because I have been  
11 approached when I am walking my dog in my neighborhood.  
12 MR. CRETELLA: I apologize.  
13 MS. RETTIG: Why did you -- that was just  
14 an aside.  
15 I want to know about the pool. So where is  
16 the pool in relationship to your site plan? It looks  
17 there like it is on the ground floor but then when you  
18 have it --  
19 MR. CRETELLA: It is on the second floor.  
20 MS. RETTIG: Okay. And where is it? So  
21 it looks like it is going to be an infinity pool.  
22 MR. CRETELLA: Correct, a portion of.  
23 MS. RETTIG: We have been having  
24 discussions and talking about ordinances about hot tubs on  
25 decks and things like that so that from the river, from

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1  
2 across the bridge, we are not turning into a party central  
3 over here because we are not the Jersey shore.  
4 So explain to us please, what your  
5 situation is with the pool and how we are going to prevent  
6 people hanging out, you know waving to people on the  
7 river, you know bathing suits, the whole thing.  
8 MR. CRETELLA: So let me tell you first why  
9 the pool is there. So having operated in this town for  
10 many years now, the seasons -- going back to everything  
11 about expanding the business and it expands to everybody  
12 else, giving more business during the week, right?  
13 So we don't need business on Saturday and  
14 Sunday. We don't need business in October. We don't need  
15 business in May. July and August business drops and I  
16 think a lot -- just common sense, a lot of people heading  
17 to beaches. The pool is an alternative for people to come  
18 as a vacation spot and to have a pool. It is not a very  
19 big pool, but it is a pool that could accommodate the  
20 hotel guests and that is what it is there for.  
21 MS. RETTIG: Will you be having cabanas  
22 and rentals and things like that?  
23 MR. CRETELLA: No.  
24 MS. RETTIG: Like bachelorette parties? I  
25 am trying to understand.

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1  
2 MR. CRETELLA: No. The pool is really  
3 there for hotel guests only and not open to the public.  
4 It is not a place to do parties. It is an amenity for the  
5 hotel guests.  
6 MS. RETTIG: Right, but hotel guests --  
7 let's say there is a bachelorette party or a bachelor  
8 party and they want to have bottle service and hanging out  
9 and all of a sudden it is not residential.  
10 MR. CRETELLA: It is not that kind of  
11 operation that I do. I am not familiar -- I don't do  
12 bottle service anywhere else so I don't expect to do it  
13 here.  
14 MS. FEDER: I would just like to chime in  
15 on the pool as well. Again how the hotel uses the pool is  
16 none of my business but I will say for new construction in  
17 the historic district and with the historic district we  
18 are trying the very best to keep the essential nature of  
19 that district and that neighborhood, especially when there  
20 is so many residences close by to this particular  
21 property.  
22 I understand that it would be a plus in a  
23 destination but I think when we are considering the  
24 specificity of this particular destination and the  
25 district that it is within, I struggle to think if we

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1  
2 would ever approve an upper story pool on the river in any  
3 other property in the historic district. So I struggle  
4 with why we would approve it here.  
5 PRESIDENT GERING: Any other comments?  
6 MR. DOUGHERTY: My feedback is first I want  
7 to thank you for this presentation because I think it is  
8 very, very well done. Very informative.  
9 This is just to educate me a little bit, we  
10 don't have our attorney here. This material that is  
11 before us today, has that been submitted to the Borough in  
12 some way, like these pieces of paper? Somebody earlier  
13 said that it has been supplied to --  
14 MR. GRAY: Yes, this was submitted in  
15 advance.  
16 MR. DOUGHERTY: I mean so arguably this is  
17 public record materials -- where I am going with this,  
18 would it be any issue if our public -- if they can -- can  
19 get copies of this material?  
20 MR. GRAY: Yes. We can put the renderings  
21 up on the website.  
22 MR. DOUGHERTY: Frank, would you be okay  
23 with us --  
24 MR. CRETELLA: Sure.  
25 MR. DOUGHERTY: Basically it is not

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1  
2 the right word, they will tend to be --  
3 MR. CRETELLA: They will stay closer. At  
4 least have a meal with us.  
5 MR. DOUGHERTY: Be here for Friday through  
6 Monday type of thing.  
7 I understand Louise's concerns. I do think  
8 that one parking space probably should have to go, which  
9 the Borough would require compensation for. But I think I  
10 like -- I think -- listen, it is a big development but I  
11 think what is there now -- what was with Fred's, The  
12 Landing, the back bar, The Landing, all of that together  
13 was a lot of people.  
14 We don't really see it as much because they  
15 don't have name tags saying I am searching for a spot to  
16 go to The Landing, they are just driving around. You see  
17 hundreds of people driving around. This I think would  
18 help and I -- would half the number of people who are  
19 trying to get to The Landing and people and that kind of  
20 thing. So generally I feel that it is less intensely  
21 impactful than the existing current state.  
22 MR. CRETELLA: I agree.  
23 PRESIDENT GERING: Thank you, Dan.  
24 Any other comments from Council? Peter?  
25 MR. MEYER: Yeah. I am inclined to agree

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1  
2 competitive or anything, they can ask for it one by one.  
3 Would it be okay if we put it out there?  
4 MR. CRETELLA: Sure. I am fine with that.  
5 MR. DOUGHERTY: That would help further  
6 with the constituent interest. I just want to say first  
7 off this material -- I like the designs a lot better, et  
8 cetera.  
9 Like Ken said, we can get into the 40 feet  
10 versus that stuff but I hear what Louise is saying, I am  
11 looking at numbers here and I think this is a different  
12 animal than The Landing, a very different animal. For one  
13 thing, the number of restaurant seats is being cut in half  
14 so from about 250 to about 120 so that is -- the  
15 intensity, if you will, and many of those 120 will be  
16 filled by those hotel guests.  
17 MR. CRETELLA: Correct.  
18 MR. DOUGHERTY: They are not transients,  
19 they are not -- it would tend to have less -- when I say  
20 impactful, sort of -- 250 people, 125 cars going behind  
21 The Landing to get spots and all of them driving around  
22 looking for spots, et cetera.  
23 This I think is going to have a much more  
24 stable population. It is a lot less people and a lot less  
25 intense and they will probably be more -- sedentary is not

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1  
2 with Dan up to a point but I am also going to note that in  
3 fact at the moment we do have the prospect of 44 cars  
4 coming down that street into the parking that we would not  
5 -- 43 that we would not have had before because the  
6 parking wasn't there. So that is fairly obvious.  
7 Although there was still parking around the back there  
8 near Fred's.  
9 MR. CRETELLA: I think there was 24 and now  
10 we are 43.  
11 MR. MEYER: Yeah. There was something  
12 back there around Fred's so yes. But I am not convinced  
13 that all of that is going to have -- you know, go to  
14 Fred's, you're there for two hours, you leave. And we go  
15 back to that difference between the hotel and the  
16 restaurant and to me that makes something of a significant  
17 difference.  
18 I think some of the stuff that you haven't  
19 talked about specifically, which has been raised by some  
20 of my colleagues, are worth taking a look at. You talk  
21 about processing the trash on the inside before it goes  
22 out. That still doesn't tell us how it goes out, how  
23 frequently it goes out, things on that order.  
24 Clearly that is part of the concern that we  
25 need to deal with here. And I think that is part of the

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1  
2 question; when are the deliveries, when are the disposals  
3 of the trash, things on that order, which need to be  
4 spelled out and possibly included in the development  
5 agreement when we are looking at this thing which is  
6 adjacent to a residential area.  
7 I also think that, you know the fact that  
8 this is not adding what I would call retail commercial  
9 anywhere in a particular area is an advantage as well. I  
10 can't speak for the contribution to the arts that you are  
11 suggesting that you can do with those other two units.  
12 You know that may be for New Hope Arts to say something  
13 about.  
14 But I think that one of the questions that  
15 may eventually come up and I see again thinking about this  
16 from a point of view of the Planning Commission can come  
17 up -- can get raised at that point. Okay. Fine, assuming  
18 the artists don't want to come in, what will you do with  
19 those buildings?  
20 MR. CRETELLA: I will let Alex put his  
21 actors in there.  
22 MR. MEYER: Interesting. But that kind --  
23 I think that those are some of the kinds of contingencies  
24 that we may want to pay some attention to in terms of what  
25 may go forward, leaving out any of the other architectural

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1 I love everything else.  
2  
3 MR. CRETELLA: So do you think, Connie, the  
4 first building, the one that is closest to the Starbucks,  
5 you think if I lowered the roof and get rid of the cupola,  
6 I think that would be sufficient.  
7 PRESIDENT GERING: Just bring the size  
8 down.  
9 MR. CRETELLA: The 36 to 38 --  
10 MS. FEDER: Matt, could you pull up the  
11 image that has it from Main Street so we can see the  
12 height of the buildings that are on North Main? Keep  
13 going. Keep going. There it is.  
14 PRESIDENT GERING: I love the design of the  
15 building, don't get me wrong. It is just the height is an  
16 issue.  
17 MR. MEYER: Those do loom over Main Street  
18 quite a bit.  
19 MS. FEDER: When we talk about  
20 fundamentally changing the character of part of the  
21 historic district, again we can talk about design in HARB  
22 later. So putting that aside, we are talking about the  
23 mass of the building, that would fundamentally change the  
24 character of that block of North Main that you would no  
25 longer see the historic residential heights of the

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1 questions in terms of what we will need to look at with  
2 regard to this kind of a possibility.  
3  
4 MR. CRETELLA: You know, Peter, we just did  
5 a project where we put in a refrigerated trash compacting  
6 room. I swear we did.  
7 PRESIDENT GERING: Are you okay?  
8 MR. MEYER: You didn't cause that. Sorry  
9 about that everybody.  
10 MR. CRETELLA: So maybe that is something  
11 that we can do because compacting, you know less pick-ups,  
12 garbage is compacted.  
13 MR. MEYER: I think when I am listening to  
14 what I am hearing from my colleagues, that is the kind of  
15 thing that you need to think about a little bit more with  
16 regard to what the final form of this takes.  
17 PRESIDENT GERING: Thank you. I just want  
18 to make one more comment and then Laurie will finish up  
19 here and open it to the public. I love what you have  
20 done, design stuff. Great presentation.  
21 My only concern is the height. The biggest  
22 complaint we have gotten is the oversized buildings that  
23 are coming in New Hope and that is the only thing I would  
24 say I would have a concern about. We don't need another  
25 huge building facility on our river. But other than that,

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1 buildings, instead you would see a pretty significantly  
2 sized hotel.  
3  
4 MR. COHEN: One point, we know through this  
5 process that you will expect to see additional renderings  
6 to get a better understanding. The view here as you want  
7 to point out is from a place that you cannot stand. That  
8 is from this height. If you're looking walking on North  
9 Main Street --  
10 MS. FEDER: Understood.  
11 MR. COHEN: The point is you wouldn't  
12 actually see those buildings from the ground level because  
13 they would be blocked by the view of those buildings that  
14 are in front of them.  
15 MR. CRETELLA: This -- and Peter has always  
16 complained about this, this is taken from a straight-on  
17 elevation. If you were on the sidewalk across the street,  
18 what you see is --  
19 MR. MEYER: That may be an important image  
20 to provide to us because we have been asking for that of  
21 everybody else.  
22 MR. CRETELLA: We do have that.  
23 MR. MEYER: We find out from -- what it  
24 looks like from the streetscape, not from up above.  
25 PRESIDENT GERING: One at a time.

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- 1 MR. MAISEL: While that is true, and I  
2 understand that from the street you will not see the  
3 height, there are vistas as you walk through Main Street  
4 that you will be able to see through. This is just  
5 naturally open vistas.  
6 MR. CRETELLA: Absolutely. And obviously,  
7 this doesn't show -- we have renderings that show trees  
8 and trees without leaves and the whole bit so it is really  
9 obscured more. And this is like I said, a head-on shot.  
10 MR. MAISEL: I think that the entire  
11 feedback that you have gotten I think is really hopefully  
12 helpful to you to really bring an additional look on this.  
13 As we said all of the hoops that you have  
14 to go through to keep this thing you know, moving along.  
15 So to start talking about the height you know, I think  
16 that is a concern that every one has got. That will shake  
17 out. It is just these other issues are just as important.  
18 MR. CRETELLA: I think that circulation is  
19 a concern.  
20 MR. MAISEL: I think so.  
21 MR. CRETELLA: Okay.  
22 PRESIDENT GERING: Thank you.  
23 MS. FEDER: Sorry. Go ahead.  
24 PRESIDENT GERING: Laurie?

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- 1 While we have the plans up, can you walk us  
2 through which parts of the buildings are planned to be  
3 demolished and which ones are being moved?  
4 MR. COHEN: Frank, why don't you just take  
5 the microphone.  
6 MR. CRETELLA: I am good. So there we go.  
7 It is not showing up. The Fred's breakfast place,  
8 although we do want to -- and that is one of the issues  
9 with zoning that we have to discuss is we do want to serve  
10 breakfast at The Landing. We want to bring back kind of  
11 the feel of Fred's, not in that building but as part of  
12 the regular restaurant.  
13 I just think it was a great idea Chris came  
14 up with and I think people miss it and we want to bring it  
15 back.  
16 The Fred's building is gone. That is for  
17 one. And then you see there is only one little portion of  
18 The Landing building that is original. Point to it again,  
19 Jeff. That and that is the building that we are going to  
20 relocate. Everything else comes down.  
21 MS. FEDER: Okay. Then with Jimmy  
22 Martin's old house, the plan is to demolish the back and  
23 leave the remaining building and then the barn is moving?  
24 MR. CRETELLA: Yes, we will relocate the

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- 1 MS. McHUGH: The only comment left is that  
2 everybody said everything I wanted to say. So I just  
3 wanted to say thank you for the time and effort that you  
4 put into this presentation. I think it shows respect you  
5 have for the Borough and for this Council. We appreciate  
6 that.  
7 I think it is -- this building sorely needs  
8 it. I think as Dan kind of insinuated too, that this  
9 property has had many, many people there and it is just  
10 very quiet, people going in the back and from the front  
11 and even from the river side. I don't think that there  
12 will be that much more impact, especially the way you  
13 handle things.  
14 And I do love the fact that you are looking  
15 to think outside of the box and get people in here during  
16 the week and not during October and not during May. We  
17 all know that we don't need it then. Nobody needs it  
18 then. We need it during the week.  
19 Thank you. And I love it and I like the  
20 pool too. I think you will make it work.  
21 PRESIDENT GERING: Anyone else on Council?  
22 MS. FEDER: Just my last one, I promise.  
23 And this is just because it is a sketch plan and you are  
24 looking for feedback from us.

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- 1 barn. We have the image that showed that and the back of  
2 Jimmy Martin's house is -- I mean it is just in bad  
3 condition.  
4 MS. FEDER: So for the primary building  
5 going forward, the entire Landing construction: the  
6 restaurant, the hotel.  
7 MR. CRETELLA: Right.  
8 MS. FEDER: Okay. So the reason why I am  
9 bringing that up, I know it will come up again at HARB.  
10 This is again the time to flag stuff like this.  
11 Any kind of demolition in the historic  
12 district comes with extreme caution and it is generally  
13 only because it is completely rundown or unable to be  
14 rehabbed.  
15 MR. CRETELLA: I am not destroying anything  
16 that is historic.  
17 MS. FEDER: That is fine.  
18 MR. CRETELLA: We already know what  
19 applications we have to put in.  
20 MS. FEDER: This is the sketch plan, you're  
21 getting my feedback. Again, this will come up again so  
22 this is why I am giving you feedback now.  
23 So when you are talking about if something  
24 has to be demolished, my understanding is with the

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1  
2 historic district when you rebuild, it is supposed to be  
3 in keeping with the character of the site.  
4 So this is -- just again, I am just  
5 flagging concern or just things to think about as you move  
6 forward with your project. Moving the building and taking  
7 off these parts and building this entirely new facility is  
8 just -- it is a very different type of character for this  
9 site. The way that it presents it to the neighborhood and  
10 the feel of the new use of the site is very, very  
11 different.

12 So again, when you are talking about things  
13 that -- we are flagging now as points of concern or things  
14 to talk about as this project goes forward. That is  
15 another area that I am keeping a close watch on.

16 PRESIDENT GERING: Thank you. Anyone else  
17 from Council before we open it up? Any one from the  
18 public would like to -- yes, Pam.

19 Identify yourself, please.

20 MS. KERR: Pam Kerr, North Main Street. I  
21 just wanted to put some things out there, not --

22 PRESIDENT GERING: Microphone, please.

23 MS. KERR: Is this good enough? First  
24 thing is somewhere in 1984 I think there was an  
25 application for something that I can't remember, that is

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1  
2 to get out.  
3 The question is how easy or hard would it  
4 be to get out since I am already dodging people that park  
5 in the road more and things coming down the street.

6 So just those are the things that would  
7 concern me. And I have one more thing, just the visual.  
8 There are residences on the second floor so there will be  
9 people that will see that very nice rendering of what you  
10 will see, even if it is not from the street level. People  
11 will see that. That is just a thought.

12 PRESIDENT GERING: Thank you, Pam. Yes,  
13 Mr. Balderston.

14 MR. BALDERSTON: Thank you. Joe  
15 Balderston.

16 May I address a couple questions to  
17 Mr. Cretella?

18 PRESIDENT GERING: Sure.

19 MR. BALDERSTON: Would you like to come up  
20 and join me? May I call you Frank?

21 MR. CRETELLA: Yes.

22 PRESIDENT GERING: You know this is a  
23 comment section but I will let you -- we don't want to go  
24 into big dialogue of questions, you can make comments.

25 MR. BALDERSTON: You know how I am.

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1  
2 on the website that specified what percentage of the  
3 buildings were stone versus brick versus frame and there  
4 were significantly more stone buildings than bricks.

5 And when I was growing up in the '50s  
6 onward, you noticed the stone and frame and not the brick.  
7 I don't know if they are all behind ivy but now there is  
8 so much more brick apparent which is not the 20th century,  
9 it is back to the 19th century when none of us lived.

10 I just thought I would point out that we  
11 shouldn't have an imbalance if we are in the historic  
12 business district going back to at least what was there in  
13 1984. Somebody should be able to look up and find the  
14 percentage, which I forgot.

15 Second, with the traffic part, just that is  
16 a pocket park where I have seen a lot of children feeding  
17 ducks or looking at ducks and I think that is the most  
18 accessible for that use in the town. So having trucks and  
19 lots of cars -- it is just something to think about how it  
20 will work with -- I love that there is more public access  
21 to the river. Just something to think about.

22 As someone who has to come out of my  
23 driveway further up in the residential district and try to  
24 figure out how to turn when every car is now twice as big  
25 as when I was growing up and twice as tall and it is hard

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1  
2 PRESIDENT GERING: I know.  
3 MR. BALDERSTON: First of all, I would like  
4 to express my thanks to Frank and his team. The short  
5 period of time that I have digested what has been  
6 presented to us here tonight, I like the use of the  
7 materials and I like the elevations.

8 As part of that roof heights, could you  
9 bring that shot` back up, please. I would like to make a  
10 real quick suggestion that might be helpful. There you  
11 go.

12 So can I walk up there and point?

13 PRESIDENT GERING: Sure. Go ahead.

14 MR. BALDERSTON: And in my opinion, which I  
15 value very highly, I think if we bring the cupula down a  
16 little bit, raise these two a little and I think we need  
17 something over here. Very nice conception to the eye but  
18 if we can break this run of the ridges up, I think that  
19 would enhance the entire project.

20 Then my other question, when you say you're  
21 going to move the existing front of The Landing, you will  
22 jack it and move it forward?

23 MR. CRETELLA: Correct.

24 MR. BALDERSTON: That is what I thought.  
25 How close will that be to the North Main

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- 1  
2 Street -- I was trying to --  
3 MR. CRETELLA: Fifty feet.  
4 MR. BALDERSTON: Back from the street?  
5 MR FLEISHER: The whole building itself,  
6 the large part of the building will be at least a hundred  
7 feet from Main Street.  
8 MR. CRETELLA: The historic is 50?  
9 MR. FLEISHER: Yes.  
10 MR. BALDERSTON: Thank you. I am not sure  
11 whether in your opening remarks -- whether I totally  
12 understood what you said about the parking and the deck.  
13 Is there a deck over the parking?  
14 MR. CRETELLA: So go to the site plan. So  
15 where Fred's is there is going to be a structure above,  
16 they call it a platform or a deck that everything is going  
17 to be built on above it and the parking is underneath.  
18 From an aerial -- where is that roof aerial?  
19 MR. FLEISHER: Just so you know, this would  
20 be the surface parking. This parking under here would be  
21 under the second floor.  
22 MR. CRETELLA: Under the second floor.  
23 MR. BALDERSTON: Under the second floor.  
24 MR. DOUGHERTY: They are both on the same  
25 plane?

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- 1  
2 MR. FLEISHER: They are on the same level.  
3 This whole area is covered parking, this is not.  
4 MR. CRETELLA: The parking is all on the  
5 same plane, except there is a portion of it that is  
6 covered that we built on top of.  
7 MR. BALDERSTON: Am I understanding this  
8 correctly, so this area here there will be parking  
9 underneath and then there will be a structure over top?  
10 MR. CRETELLA: Yeah, that is the hotel.  
11 MR. BALDERSTON: Is there an elevation that  
12 shows that? I am mixed up.  
13 MR. FLEISHER: That one shows it.  
14 MR. CRETELLA: This shows the second floor,  
15 so underneath this is the floor plan underneath.  
16 MR. BALDERSTON: We don't have elevations  
17 of that?  
18 MR. CRETELLA: Pull up the front elevation  
19 will show it to you. You see all of this, this is the  
20 existing wall in front of the river. Okay? All in here  
21 is parking lot and behind this this is the restaurant.  
22 MR. BALDERSTON: This is the river  
23 elevation?  
24 MR. CRETELLA: River elevation all of this  
25 is.

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- 1  
2 PRESIDENT GERING: I will speed you up a  
3 little here, we have more on the agenda. Sorry about  
4 that. You have good questions.  
5 MR. BALDERSTON: Thank you very much.  
6 PRESIDENT GERING: Thank you. The young  
7 lady over here.  
8 MS. WHITMAN: Kelly Whitman, I live on West  
9 Ferry Street. Thank you for -- Ms. Gering -- calling me  
10 young.  
11 I have also been doing commercial real  
12 estate for 20-plus years and I just want to point out this  
13 isn't five buildings, this is one giant building that  
14 takes up an entire block in our town and on the river.  
15 So what you see -- when I saw the  
16 elevations, and the package is nice because we get a  
17 really good idea of what is going on but the scale of this  
18 building I really haven't heard a lot of discussion about  
19 how much floor space there is now versus what is being  
20 proposed.  
21 Walking down Main Street you will not see  
22 through the little -- between buildings to trees and  
23 little clips of the river, you will see behind the  
24 Dubliner, the comic bookstore, et cetera, a really giant  
25 blockade of building.

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- 1  
2 There is no looking across to the trees in  
3 New Jersey or nothing. This is one big block of a  
4 structure. I understand the site as it is now, I live in  
5 the Borough. I walk around there. There is definitely  
6 cause for densification compared to what is there.  
7 But if I look at the amount of floor space  
8 and the floor area ratio, let alone the ground cover, let  
9 alone the three stories, this just seems wildly out of  
10 scale for that end of the Borough or really any place  
11 inside the walkable part of the Borough. I just as a  
12 community member make my comments there.  
13 The idea about the river -- The Landing and  
14 how many people go there for dinner, they are all not  
15 parking there, they are parking in the PNC lot or up in  
16 Union Square, they are walking over from Lambertville.  
17 That is 45 cars with their luggage going to park and  
18 driving down West Randolph Street each day.  
19 And people do, when they do come to New  
20 Hope, leave the hotel. They may have a day in town but  
21 they drive around the countryside, that is the reason they  
22 come out here.  
23 I just kind of want to make my voice heard  
24 on the scale of the project that is being proposed in  
25 terms of the height but also just in its uniform density.

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1  
 2 There is no break-ups in that building and that really  
 3 concerns me overall.  
 4 As well as I appreciate the looking at  
 5 different styles. I will say again, with 20-plus years  
 6 experience in the business, it often ends up in reality  
 7 looking like kind of a Disneyfied (sic) suburban shopping  
 8 mall and I would be very worried to see actually what it  
 9 looks -- ends up looking like Disneyfied (sic) and not  
 10 authentically historic.  
 11 It is just kind of a faux building  
 12 structure such as where the Buffalo Wild Wings is in  
 13 Flemington, and I would not want that to be what we see  
 14 coming over the bridge into our town.  
 15 I appreciate the upgrades compared to what  
 16 I saw last year but I would like to see it worked up a  
 17 little bit more. Thank you.  
 18 PRESIDENT GERING: Anyone else have a  
 19 comment? Yes, Mary.  
 20 MS. BRASHIER: Mary Brashier,  
 21 B-R-A-S-H-I-E-R, 88 North Main Street.  
 22 First I would just like to say that I think  
 23 Landmark has been, since they have been in New Hope, a  
 24 terrific partner in our community. Any time that I or  
 25 someone I recommend, reaches out to them and askd for

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1  
 2 neighbor, as a community member, that I am excited to see  
 3 this project come through. Thank you.  
 4 PRESIDENT GERING: Thank you.  
 5 Anyone else from the public? Yes, I'm  
 6 sorry.  
 7 MS. ENDRESS: Stacey Endress,  
 8 E-N-D-R-E-S-S, 25 Chestnut Street.  
 9 So I think that these plans have come a  
 10 really long way. The architecture of it I feel like fits  
 11 within the community, the town, so much better.  
 12 My concern is looking between this view  
 13 where you can see -- where you can see the other buildings  
 14 in front of it and then you look back at what is there  
 15 now, when you look down The Landing stretch you see this  
 16 historic building and now you go back and you will look  
 17 back and see this area. And the height, Connie talked  
 18 about the height. I think -- I feel like the height is a  
 19 huge issue.  
 20 Also with the parking, I live on Chestnut  
 21 Street where people constantly come in and turnaround.  
 22 There is no tourist parking back there, it is all permit,  
 23 constantly turning around. And I do worry when you start  
 24 on Randolph with that traffic, people see cars going down  
 25 to the hotel, people will constantly be going down there

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1  
 2 assistance in making some program better or offering  
 3 something that helps an event succeed in a bigger way,  
 4 they have been a hundred percent on board every single  
 5 time.  
 6 So from a community member who does  
 7 whatever I can in this community, they have been a  
 8 tremendous partner and thank you for that.  
 9 I think that seeing what has happened to  
 10 the Logan Inn is -- stands in their court as this is going  
 11 to be a project that when all of the kinks and worries and  
 12 everything are worked out, it is going to be amazing.  
 13 I live right on North Main, The Landing I  
 14 consider a neighbor and I am excited to see what changes  
 15 we bring here.  
 16 One of the things that I hear often in this  
 17 town, working with the Chamber of Commerce especially, is  
 18 what is there to do here. You can eat. You can drink.  
 19 You can shop. You can make candles. But beyond that, we  
 20 don't offer a lot for people to do.  
 21 The dock on the river open to the public  
 22 can change some things and I think that is a great thing  
 23 for people who live here and people who come to visit  
 24 here. I hope that we can explore that piece even more.  
 25 I just wanted to say as a resident, as a

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1  
 2 to turnaround. There is really not a lot of space, at  
 3 least we have a circle area.  
 4 So I am concerned about that and I am  
 5 concerned about the mass. Aside from that I think it is  
 6 great. It is great to put in a restaurant there and see  
 7 that area developed but just on a smaller scale. Thank  
 8 you.  
 9 PRESIDENT GERING: Anyone else? All right.  
 10 Thank you. Frank, thank you for your team.  
 11 MR. CRETILLA: Thank you.  
 12 PRESIDENT GERING: We have next on the  
 13 agenda discussion -- is the Chief here? Larry, you're  
 14 doing this?  
 15 MAYOR KELLER: He had a very important  
 16 call he had to go to.  
 17 PRESIDENT GERING: Next we have discussion  
 18 for civil service testing for the police department.  
 19 All right. Mr. Keller.  
 20 MAYOR KELLER: Basically Chief is asking  
 21 that we open position for a third corporal. We originally  
 22 -- for those of you that aren't aware of it, we have -- we  
 23 had a sergeant and two corporals probably until Sergeant  
 24 Goss (sic) retired, which might have been four years ago.  
 25 And so we have -- Chief doesn't feel that

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1  
 2 we need to have that step level of command. So he is more  
 3 comfortable with having a third corporal and then assuming  
 4 that you would support that, we would have a corporal's  
 5 test. It would give us a chance to -- give Chief a chance  
 6 -- maybe it could be 12 months, it could be 18 months, it  
 7 could be 24 months, before he would ascertain if he feels  
 8 that structure should change, we would have a sergeant and  
 9 two corporals.

10 But at this time, just with the way the  
 11 scheduling is, the third corporal really gives us more  
 12 seniority with all of the different shifts, the important  
 13 shifts. So that is something that I think we would ask  
 14 for Council's support.

15 PRESIDENT GERING: Any questions from  
 16 Council? It is for discussion. All right. Thank you so  
 17 much.

18 Do we have any public comments? Can I have  
 19 a motion to adjourn?

20 MS. RETTIG: I will make that motion.

21 MS. McHUGH: Second.

22 - - -

23 (The proceedings were concluded.)

24 - - -

25

**COUNCIL WORKSHOP - OCTOBER**

**C E R T I F I C A T E**

I hereby certify that the proceedings  
 and evidence are contained fully and accurately in the  
 notes taken by me in the above cause and that this is a  
 correct transcript of the same.

Karen W. Browndorf, RPR  
 Official Court Reporter

- - -

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